

Exit On Your Terms

In the middle market, where buyers are still aggressively pursuing growth opportunities, you need to successfully exit from your business on your terms. It is essential to have an advisor with the expertise, resources and proper licensing to help you take full advantage of all aspects of the current mergers and acquisitions environment. You need VERCOR.

VERCOR is committed to the middle market. Our focus affords you a wealth of resources once reserved for companies with revenues of over \$100 million. Our robust, exclusive databank is replete with thousands of active and prospective buyers and private equity groups. When we find the right match for your business, we have the tools and expertise to execute your transaction masterfully from concept to completion.



A Proven Methodology That Gets Results

Experience breeds expertise. Over the years, VERCOR has refined its transaction process into a proven, documented methodology that gets results. Our advisors are poised to handle every facet of the transaction process. This includes business sale planning, marketing, negotiation and closing activities. Our team does it all on a daily basis. Thanks to our creed of pursuing “high quality, low quantity engagements,” VERCOR ensures the highest probability of success by focusing on the needs of each client throughout the transaction process.



Two Ravinia Drive, Suite 500
Atlanta, GA 30346
V) 678-855-7034
F) 770-206-2247
W) www.vercoradvisor.com

Executive Insight You Can Trust

A career advisor cannot understand the trials of growing and selling a business – only another executive can. VERCOR's advisors have a vast amount of executive and entrepreneurial experience in a variety of industries. Amongst our professionals are noted business authors, Certified Public Accountants and attorneys. VERCOR's advisors also boast over 200 years of mergers and acquisitions experience. Our business acumen enables us to offer a high degree of empathy and understanding.

Strong National Presence, Broad International Reach

US-based companies once dominated cross border transactions. Now Europe, China and India – even emerging markets – look to the United States for acquisition opportunities. VERCOR is no stranger to this exciting global marketplace. We have successfully executed cross border transactions in a variety of industries. VERCOR has an international presence that includes offices across the United States, Canada and Europe. Our ever-expanding global presence and strategic partnerships allow us to provide more cross-border transactions and financing options.



Compliance You Can Count On

Transactions are becoming more intricate and so are the licensing requirements involved in them. Federal regulations mandate that advisors maintain a securities license if they handle asset and stock transactions. Businesses that do not utilize a properly licensed advisor risk having their deal rescinded for up to three years from the date of the closing. Do not risk having your sale rescinded post transaction due to an unqualified advisor.

VERCOR leads the way in securities licensing compliance. That is a claim that few investment banks in the middle market can make. Do not miss the opportunity to fully leverage the marketplace. VERCOR can help you sell your business at the right time, right price and on the right terms. To receive a complimentary, confidential Market Value Assessment of your business, contact VERCOR at (678) 855-7034 or via email at value@vercoradvisor.com.



Two Ravinia Drive, Suite 500
Atlanta, GA 30346
V) 678-855-7034
F) 770-206-2247
W) www.vercoradvisor.com